

CLUB CACTUS JUNIORS VOLLEYBALL CLUB National Training Program Informational Meeting



MEETING AGENDA

- Welcome to the Club
- Timeline for the Club Season (Registration to Tryouts)
- About the CCJ National Program
- National Tournament Schedule and Philosophy
- Club Tuition
 - CCJ Cost and Fees
 - Comparing different club models
- Registration for the club volleyball season
- Player Evaluations and Team Selections







CLUB SEASON TIMELINE

09/01/2024	USA Volleyball Registration Opens
10/13/2024	CCJ Informational Meeting
10/15/2024	CCJ Registration Portal Opens
10/20/2024	14U-12U National Team Coaches Announced
10/25/2024	14U/13U National Travel Tournaments Released
10/27/2024	14U-11U Player Evaluations Begin (Open Houses)
11/02/2024	TEAM SELECTIONS FOR 14U/13U/12U/11U
11/03/2024	Mizuno/Silver National Travel Tournaments Released
11/10/2024	18U-15U National Team Coaches Announced
11/18/2024	18U-15U Player Evaluations Begin (Open Houses)
11/23/2024	TEAM SELECTIONS FOR 18U/17U/16U/15U



OUR #PROCESS

- We have athletes that are committed to being successful
- The CCJ Gym Culture creates high expectations
- Coaches are focused on teaching and training athletes
- Mizuno Teams compete Nationally in the highest divisions
- SportsRecruits gives the athlete control of their recruitment





NATIONAL ATHLETE GOALS

- 1. Improve athlete's **technical/mechanical** skills
 - Extended/extra practices
 - Positional skills training
- 2. To compete against the best teams/athletes
 - Open Division
- 3. Provide Exposure to collegiate coaches/recruiters
 - Hudl Video Breakdowns
 - SportsRecruits





NATIONAL PHILOSOPHY

- Standardized training among Mizuno and Silver Teams
 A community of coaches must maintain a systematic and technical approach to training to allow the promotion of players
- Process/Performance Over Outcome
 We must develop players. While winning is important, we believe that teaching players to behave and play like winners takes precedence over winning itself.
- Winning is Important, but behaving like winners is better Playing in the Open can be difficult and helps reveal character/grit
- Collegiate Experience at Travel Tournaments
- Recruiting Resources





CLUB CACTUS USAV NATIONAL JNQ DIVISIONS

- OPEN Division
- USA Division
- LIBERTY Division
- AMERICAN Division

- Compare it to a Collegiate Level
- Compare it to a Varsity Level
- Compare to a Junior Varsity Level
- Compare to a Freshman Level

- NATIONAL Division
- FREEDOM Division

- Region Allocated Bid
- Region Allocated Bid





THE OPEN EFFECT

- Improvement of Athletes
- Improvement in Arizona Region Rankings
 - Allocated Bids earned in the Region NCQ
- Core of Mizuno Teams stay together
- Increase in Collegiate Volleyball offers
- Use of SportsRecruits has increased exposure





CLUB GCACTUS BALANCING THE OPEN DIVISION

- Northern Lights JNQ (Minneapolis)
- Red Rock Wave JNQ (Las Vegas)
- Lone Star Classic JNQ (Austin/Dallas)
- Cactus Classic Invitational
- Capitol Hill Classic
- JVA West Coast Cup
- USAV Nationals/Summer Soiree





TEAM TRAVEL POLICIES AND BUDGET





Factors for scheduling our National Program

- Competition
- Recruiting exposure
- Travel expenses

Scheduling Based on National Team Level

- Mizuno Teams travel based on age level
- Silver Teams attend driving distance tournaments





Mizuno National Tournaments (2017-2024)

- 18U Teams: 4 tournaments (3 airfare needed)
- 17U/16U Teams: 5 tournaments (3 airfare needed)
 - Considers recruiting calendar and exposure
- 15U/14U Teams: 4 events (airfare for USAV)
 - Considers less events for expense and recruiting
- Silver Teams: 2 events (driving distance)-



Leaving Las Vegas...

- The Red Rock Wave JNQ is very competitive
- Las Vegas hotels (and airfare) is increasing in cost
- However... it's still driving distance for a good event

Easter Weekend 2025

Effects 14-Mizuno, 16-Silver, 15-Silver, 14-Silver





National Tournament Travel Study

- Increase in travel costs since the pandemic
- Number of tournaments (JNQ vs other)
- Team Travel vs Individual Travel

Proposed adjustments moving forward together





NATIONAL TRAVEL BUDGET

BUDGET ITEM PER EVENT	TEAM BUDGET	BUDGET PER ATHLETE	WITHOUT TEAM TRAVEL
ENTRY FEE	\$ 800.00	\$ 90.00	\$ 90.00
COACHING STAFF TRAVEL: Airfare (or mileage expense) Hotel Room Per-Diem	\$ 2,250.00 Each Coach at 350/flight: 700.00 Each Coach at 175/night: 1,050.00 Each coach at 250/each: 500.00	\$ 250.00	\$ 250.00
CHAPERONE TRAVEL: Airfare (and local Travel) Chaperone Room Per-Diem	\$ 525.00 0.00 Staff Room at 175/night: 525.00 0.00	\$ 60.00	\$ 60.00
ATHLETE HOTEL ROOMS: Stay-to-Play (Housing Company) Hotel Incidentals	\$ 1,725.00 3 Rooms at 175/night: 1,575.00 150.00	\$ 200.00	
TEAM TRANSPORTATION: 15-Passenger Van (Contract) Fuel Parking at event	\$ 975.00 Budget (not actual in 2024): 750.00 150.00 75.00	\$ 110.00	
MISCELLANEOUS EXPENSES: Chaperone Admission Uber and other travel fees Other	\$ 245.00 45.00 50.00 150.00	\$ 30.00	
TOTAL PER EVENT	\$ 6,520.00	\$ 740.00 CCJ Contract was \$500/event	



National Tournament Travel Study

PROS

- Collegiate Experience
- Team Bonding
- Athletes on same schedule
- Affordable for parents that are unable to travel with team

CONS

- Family Experience
- Athletes aren't with parents
- Coaches supervise 24/7
- Additional (club) expenses if parents are traveling





CLUB TUITION AND FINANCIAL CONTRACT





OUR CLUB TUITION

TUITION IS ALL-INCLUSIVE FOR THE SEASON:

- USA Volleyball team registration and insurance
- Arizona Region Tournament contracts
- Coaching staff salaries and administrative costs
- Facility and operating expenses
- Gym equipment and volleyballs
- Athlete Gear (including Mizuno volleyball shoes)
- National Tournament entry fees
- Travel Teams: includes travel expenses (lodging, local transportation)
- NOT INCLUDED: player meals at tournaments
- NOT INCLUDED: player airfare (or travel to/from National events)



CLUB STACTUS COMPARABLE CLUB MODELS

BUDGET ITEM	CLUB CACTUS JUNIORS	CLUB B	CLUB C
TRAINING: Practices per week and hours per practice	INCLUDED 3x week at 2 hours		
COMPETITION: Arizona Region Schedule and/or other Arizona events	INCLUDED Division based on team level Cactus Classic Invitational		
NATIONAL EVENTS: Number of out-of-state National Tournaments	INCLUDED Four tournaments		
TRAVEL EXPENSES: Are Hotel Rooms, etc. included in the tuition?	INCLUDED Team Hotels/Transportation		
TRAVEL EXPENSES: Is transportation to/from the host city included	NOT INCLUDED		
ATHLETE UNIFORM/GEAR: What is included in the tuition and what needs to be purchased separately?	INCLUDED Head-to-toe Mizuno Gear Uniform, practice shirts, spandex, kneepads, socks, shoes, backpack		
RECRUITING SERVICES: What assistance is included in the club tuition? Or are there add-ons for services.	INCLUDED (NATIONL TEAMS) SportsRecruits Hudl video analysis		



CLUB CACTUS OUR CREDITS/FUNDRAISING

Cactus Commitment (Loyalty) Program

Returning seniors (2025) that have played consecutive years with CCJ

Cactus Classic Invitational Volunteers and Fundraising

Tournament Committee jobs

Sponsorship opportunities (30% is a credit off tuition)

Coaching Youth Program

Older players may help coach 11U/10U teams and/or Youth Academy

Sibling Discount

\$250 credit for each additional sibling

Pre-Payment Discounts

Pay in Full (cash/check) on the day of Team Selections





PLAYER EVALUATIONS | TEAM SELECTIONS





PRIOR TO PLAYER EVALUATION WEEK

Register online with USA Volleyball

Returning USAV members must renew for 2025 season

New members must create new membership

Pay the USAV/Arizona Region Membership Fee

Register online with CCJ Volleyball

All prospective athletes must register for Evaluations

Pay the **Evaluation Fee**



PRIOR TO PLAYER EVALUATION WEEK

Provide the following forms:

- USAV Proof of USA Volleyball Registration
- CCJ Athlete Information Form
- CCJ Financial Contract Acknowledgement
- Arizona Region Medical Release Form
- Arizona Region Concussion Acknowledgement Form
- SafeSport Acknowledgement Form



WHAT TO EXPECT AT THE OPEN HOUSES:

Check-in at least 15 minutes prior to start time

The coaching staff will conduct drills and practices

See how we train and practice!

Check out the CCJ culture!

The administrative staff will be available for questions

Ask what's included in our contract!

Ask about our training philosophy and process!

Sign-up to work at the Cactus Classic and earn credit!



WHAT TO EXPECT AT THE EVALUATIONS:

Check-in at least 20 minutes prior to start time

There will be a short Parent Meeting once the process begins

Player evaluations will consist of the following:

Physical Testing

Skill Evaluation during camp-like instruction and drills

Positional Evaluation and training

Competitive Evaluation during controlled-scrimmages

Team rosters will be announced 30 minutes after the evaluation



AFTER THE EVALUATIONS:

Athletes will receive a Selection Letter via email:

National Teams:

- Commitment should be received within 30 minutes
- If not making a National Team, athletes will still be considered for regional teams.

Regional Teams:

Commitment must be received before leaving gym

^{*} CCJ will attempt to complete all rosters and uniform sizing by the end of Team Selections



CLUB CACTUS ARIZONA REGION PROCEDURES

Current High School Volleyball Season:

- No contact with players until after the event
- One-On-One Private Lessons are allowable (verify with coach)

High School State Tournament (Effective October 31):

No contact with players until high school team is finished

Open House Period:

- No Private Lessons of any kind during Restrictive Period
- Restrictive Period is defined as 10 days prior to Team Selection Date

Commitment Period:

Club's may only offer a position/contract on Tryout Date



QUESTIONS/ANSWERS





BREAK OUT

Director's Chair

- Discussion regarding National Travel survey
- Information regarding Tuition or Financial Contract

Myrna's Musings

- Information regarding Tryouts, Tuition, Contracts, etc.
- Sign-up to help with tryouts (Player Evaluation Credit)

Mizuno and Silver National Teams

Meet and Greet with prospective National Team Coaches

